

# Ana M. Sainz

## Resume



[ana@claretpartners.com](mailto:ana@claretpartners.com) • [www.claretpartners.com](http://www.claretpartners.com)

416-818-0273 • 2869 Bloor St, # 259 • Toronto, ON M8X 1B3

- 2008 to present     **THE CLARET PARTNERS LIMITED – LEAD PRACTITIONER/OWNER**  
Assist clients with tax provisions, audit preparation and tax compliance as well as due-diligence, go public preparation and tax planning assistance. Client base focused on banks, P&C insurance, private equity and other financial services
- 2006 - 2008        **DELOITTE – TAX MANAGER Mergers & Acquisitions**  
Responsible for structuring for acquisitions and divestitures, managing tax compliance and consulting engagements including due diligence, and the review of tax provisions and compliance returns (corporate, trust and partnership tax returns). Managed team of 5-6 staff accountants.
- 2005                **CO-OP POSITIONS FOR DEGREE COMPLETION**  
*Deloitte* – Drafted tax risk management methodology, training and marketing presentations plus client work on large multi-national corporations.  
*The Woodbridge Company Limited* - Prepared corporate, trust, and personal tax returns, T4 and T5 slips and summaries for a variety of related family entities.
- 2004                **CIBC**  
Engaged to act as quality assurance for the bank’s board governance project and prepared its brokerage unit’s (Wood Gundy) internal controls and Sarbanes Oxley compliance.
- 1997 - 2003        **Merrill Lynch Canada Inc.- Vice President**  
Grew corporate and asset-backed client revenue base from nil to \$8.5 million by focusing on innovative transaction structures for Canada. Coordinated teams for transaction that included global staff, multiple legal firms, syndicates and sales forces.
- 1994 - 1997        **Toronto Dominion Bank**  
*Internal audit manager* – Dedicated to the development and implementation of internal controls for the front office trading and trading support functions within the broker/dealer (fixed income, derivative, foreign exchange, securities lending, and commercial paper) on a global basis with time spent in New York, Tokyo and London.  
  
*Capital Markets Sales* - marketing, presentation and client management responsibilities for fixed income and derivative capital markets.
- 1992 - 1994        **Controllership**  
*Confederation Life Treasury* - Implemented and documented processes for the accounting and trading support functions as well as winding down derivate and other trading books as parent went into liquidation.  
  
*Algorithmics* – computer start up accounting and office manager.
- 1988 - 1991        **Ernst & Young and Sniderman Buzzelli – Staff Accountant**
- 2012                CICA In-depth GST/HST Course  
2008                IFRS: Implications for Canadian Business  
2006                Masters of Taxation, University of Waterloo  
2004                Bakery Arts Certificate, George Brown College  
2000                Partners, Directors & Officers Examination  
1996                Conduct of Practices Examination - Registered Fixed Income Institutional Sales  
1996                Association Cambiste Internationale Diploma (Forex Association of Canada)  
1993                Canadian Securities Course  
1991                Chartered Accountant 1991 (Canada)  
1987                Bachelor of Business Administration, University of New Brunswick